



THORPE ST ANDREW TOWN COUNCIL

**Finance and Staff Committee Meeting to be held on:
Monday 25th July 2022
7.30pm at Roxley Hall, Yarmouth Road, NR7 0QF**

AGENDA

1. Attendance and Apologies for Absence.
2. Declarations of Interest.
3. Minutes of the Meeting 23rd May 2022
4. Public session – limited to 3 minutes per speaker
5. Quarter 1 Budget Comparison – Report Attached
6. Cricket Running Costs – Report Attached
7. Performance update – Presentation at Meeting
8. Replacement Play Equipment – Report to follow
9. To consider a motion to exclude press and public from the meeting under the Public Bodies (Admission to Meetings) Act 1960, as amended by the Local Government Act 1972 ss 100 and 102 due to the disclosure of personal information.
10. Staffing Terms and Conditions

Future agenda items (Not for discussion)

Issued 20th July 2022

Town Clerk – Dr Thomas Foreman
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**MINUTES OF FINANCE AND STAFFING COMMITTEE
MEETING
HELD ON 23RD MAY 2022**

1. ELECTION OF CHAIRMAN AND VICE-CHAIRMAN

It was proposed, seconded, and agreed that Mrs J Fisher be Chairman of the Committee.

It was proposed, seconded, and agreed that Ms M Friend be Vice-Chairman of the Committee.

2. PRESENT:

Mrs J Fisher (Chair)	Mr P. Berry
Mr J. Ward	Ms M. Friend
Mr J. Emsell	Mr J. Fisher
Mr F. Bowe	Mr S. Snelling

IN ATTENDANCE: Dr T Foreman (Locum CEO, Remotely)

APOLOGIES FOR ABSENCE

Mr L. Reeves, Miss S. Lawn, Mr N. Shaw

3. DECLARATIONS OF INTEREST

None

4. MINUTES OF MEETING HELD ON 28th MARCH 2022

Minutes of the meeting held on 28th March 2022 were approved and signed as a true record.

5. PUBLIC SESSION – LIMITED TO 3 MINUTES PER SPEAKER

None

6. POLICY DOCUMENTS REVIEW

The Committee considered changes to the Town Council policies related to Equalities, Diversity, and Inclusion; Complaints; Unreasonable persistent complaints; and the Allotments Rules. There was support for the proposed changes and it was felt these provided a best practice approach. It was proposed by Mrs J Fisher, seconded by Mr F Bowe and on a show of hands with all in favour **RESOLVED** to recommend to Town Council the adoption of the Equality, Diversity, and Inclusion; Complaints; and Unreasonable persistent complaints policies.

It was further proposed by Mrs J Fisher and seconded by Mr F Bowe and **RESOLVED** that the allotment rules be sent to NPLaw and subject to any changes be consulted upon with allotment holders and then the Rules be sent to the Town Council for consideration.

7. ROXLEY HALL HIRE ARRANGEMENTS

Dr T Foreman provided an overview of a report from the Responsible Financial Officer. This report detailed issues relating to one-off hires at Roxley Hall which had not paid following the hire. Currently, the hires were invoiced following the hire, however given the issues it was suggested that these be paid prior to the hire taking place. A deposit may also be taken to cover breakages. There was strong support for

the proposal given the history of the issue of non-payment. It was proposed by Mr J Fisher, seconded by Mr J Ward and on a show of hands with all in favour
RESOLVED to charge one-off hires in advance and charge a deposit where required.

With no other business the meeting closed at 20.30hrs

Date of next meeting to be confirmed

Chairman _____

Date _____

Item 5. (Public)

THORPE ST ANDREW TOWN COUNCIL: BUDGET COMPARISON Q1 2022/2023 (adjustments applied)

ALLOTMENTS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Dussindale Maintenance	1066	1350	1700	130.00	8%	
Dussindale Rent	400	400	400	404.63	101%	Annual rent - paid in full
Dussindale Water	598	575	600	-8.90	-1%	
Hillside Maintenance	300	2705	1500	884.69	59%	Water Tank repair
Hillside Water	823	619	600	201.02	34%	
Rent & Deposit	91	258				
Water Charges	0	368				
TOTAL	3278	6275	4800	1611.44	34%	
RECEIPTS						
Rents/deposits	5116	5471	5250	31.00	1%	1 new tenant. Invoiced in autumn
Water charges	814	1417	800	2.10	0%	
TOTAL	5930	6888	6050	33.10	1%	

BROADLAND DC ELECTIONS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Election costs	0	7079	4000		0%	
TOTAL	0	7079	4000	0	0%	

BUILDING MAINTENANCE	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Town Hall	5014	4726	9000	1593.06	18%	
Morse Pavilion	10247	3066	9000	849.90	9%	
Roxley Hall	496	662	5000	224.62	4%	
Café	2621	2279	1000	153.00	15%	
River Green	3515	177	5000		0%	
TOTAL	21893	10910	29000	2620.58	10%	

BUSINESS SPONSORSHIP	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments	743	593	1000	601.56	60%	Roundabout decoration
TOTAL	743	593	1000	601.56	60%	
RECEIPTS						
Receipts	250	420	250	30.00	12%	Annual subscription invoiced in June
TOTAL	250	420	250	30.00	12%	

CAPITAL SPENDING	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Asset Replacement	0	10305	4500	6863.00	153%	£6350 Cricket Mower, £513 Lawnmower
Buildings & Amenity Areas	7654	1815	7500	7192.51	96%	£2391 Gates/Fencing, £1024.43 Mats, £778.16 Floorcleaner, £2999 Dog Agility
Street lights	3390		9000		0%	
Town Hall	898	755	5000	2479.90	50%	£2000 New Photocopier, £497.90 Councilor Kindles
War Memorial		1008	20000		0%	
Projects	320					
TOTAL	12262	13883	46000	16535.41	36%	

CEMETERY	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Maintenance	2230	2450	2525		0%	
Water Charges	206	116	500	51.58	10%	
TOTAL	2436	2566	3025	51.58	2%	

COMM. INFRASTRUCTURE LEVY	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments						
TOTAL	0	0	0	0	0%	
RECEIPTS						
Receipts	9112	13523		6048.00		
TOTAL	9112	13523	0	6048.00		

CONTINGENCY	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments			7000		0%	
TOTAL	0	0	7000	0	0%	

EVENTS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
One Off Payments	663	2658	1000	703.47	70%	£116.25 Bins, £543.61 Signs
St Georges Day			2000	529.61	26%	£1,470.39 unspent
Fireworks		5716	9000	83.33	1%	
Remembrance Day		577	500		0%	
Xmas Event	3584	5714	2500		0%	
Sovereign Events *NEW*				10121.61		Event cost £6,687.97
Additional Events *NEW*				7.97		
TOTAL	4247	14665	15000	11445.99	76%	
RECEIPTS						
One Off Payments	8	1159				
St Georges Day			500	550.26	110%	Event profit £20.65
Fireworks		17511	15000	25.00	0%	
Christmas		841	500	25.00	0%	
Sovereign Events *NEW*				3433.03		
Additional Events *NEW*				303.49		Garage Sale - monies due to Leeway
TOTAL	8	19511	16000	3761.52	24%	

FITZMAURICE PARK/TOWN HALL	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Cleaning	785	767				
Cricket Maintenance		1579	3000	958.46	32%	£590 Grass Seed, £368.46 Net & Marking
Electricity	6456	7523.85	6000	485.48	8%	
Field Maintenance Contract	10455	7782	6900	1546.26	22%	
Sports Turf Maintenance	327	330			0%	
Park Maintenance	275	5496	1500	796.12	53%	£310.95 Plants/Planters, £345 Sleepers: £104 Line Marking
Play Equipment Maintenance	168	17	1000	171.12	17%	
Telephone	315					<i>Closed Cost Centre</i>
Water rates	186	482	700		0%	
Wheeled/Litter/Dog Bins	1452	1485	2000	266.79	13%	
Tennis Court Maintenance			400		0%	
Youth Shelter Maintenance			1000		0%	
TOTAL	20419	25461.85	22500	4224.23	19%	
RECEIPTS						
Cricket Income	250	1907	1800	630.41	35%	
Lettings	16839	21362	17000	2333.33	14%	
Other Income		171			0%	
TOTAL	17089	23440	18800	2963.74	16%	

GRANTS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments	17318	1770				
TOTAL	17318	1770	0	0	0%	
RECEIPTS						
Receipts	19500	1000				
TOTAL	19500	1000	0	0.00	0%	

LEASES	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments	4322	5122	5200	720.32	14%	
TOTAL	4322	5122	5200	720.32	14%	

LEGAL FEES	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Legal Charges	2166	10999.3	6500	482.30	7%	
TOTAL	2166	10999.3	6500	482.3	7%	

LOAN REPAYMENT	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Roxley Hall Loan	20686	20269	19852	9977.86	50%	Bi-annual Payment
Town Hall Loan	3566	3894	3850		0%	
River Green Lights	3938	3566	3566	1783.14	50%	Bi-annual Payment
TOTAL	28190	27729	27268	11761.00	43%	

NEIGHBOURHOOD & TOWN PLAN	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Neighbourhood/Town Plan	350	1033	1000		0%	
TOTAL	350	1033	1000	0	0%	

NEWSLETTER	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Newsletter	1342	2288	2000	1232.00	62%	
TOTAL	1342	2288	2000	1232	62%	

PARKS PROJECT	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Receipts & Payments						
TOTAL	0	0	0	0	0%	

PRECEPT	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
RECEIPTS						
Precept		518758	534569	267284.50	50%	Bi-annual payment
TOTAL	0	518758	534569	267284.5	50%	

RIVER GREEN	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Statthe Picnic Area	35	128	1500		0%	
Electricity	767	1719	1500	362.10	24%	
River Green Maintenance	818	1511	4000	418.62	10%	
War Memorial Maintenance		4				
Rates (Toilets)	1402	2027	1800		0%	
Electricity (Toilets)	1472	1200	1700	148.45	9%	
Cleaning (Toilets)		4775		36.76		
Water (Toilets)	4900	1193		386.50		
TOTAL	9394	12557	10500	1352.43	13%	
RECEIPTS						
Income	1064	1268	1000		0%	Invoices generated in autumn
TOTAL	1064	1268	1000	0.00	0%	

ROXLEY HALL	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Cleaning	1945	2298		89.01		
Electricity	667	725	1500	250.69	17%	
Gas	1491	1871	1500	667.60	45%	
Miscellaneous	480	1619	1000	83.14	8%	
Rates	4790	4790	5500	4790.40	87%	Annual Payment
Water	498	496	500	98.22	20%	
Telephone		441	500	29.17	6%	
TOTAL	9871	12240	10500	6008.23	57%	
RECEIPTS						
Miscellaneous		114		77.50		
Lettings	187	7055	10000	1778.48	18%	
TOTAL	187	7189	10000	1855.98	19%	

S106 PAYMENTS & DONATIONS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Section 106						
TOTAL	0	0	0	0.00	0%	
RECEIPTS						
Section 106						
TOTAL	0	0	0	0.00	0%	

S137 PAYMENTS & DONATIONS	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
S137 Payments & Donations	600	50	550		0%	
TOTAL	600	50	550	0.00	0%	
RECEIPTS						
S137 Payments & Donations	500					
TOTAL	500	0	0	0.00	0%	

SALARIES	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
A Salary, Employer NIC & Pension	58517	46409				
B Salary, Employer NIC & Pension	9792	5952				
C Salary, Employer NIC & Pension	12272	4488				
D Salary, Employer NIC & Pension	5628					
E Salary Employer NIC & Pension	2175					
F Salary	29790	25423	30507		0%	
F Pension Employer	6852	88028	7169		0%	
F Employer NIC	2899	2390	3000		0%	
Student Loan	243	268	228	90.00	39%	
G Salary	21938	22652	24313	5988.24	25%	
G Pension Employer	5102	5386	5835	1458.78	25%	
G Employer NIC	1849	1943	2400	572.55	24%	
H Salary	17517	18456	20344	5085.99	25%	
H Pension Employer	4029	4337	4882	1220.64	25%	
H Employer NIC	1205	1326	2000	423.21	21%	
J Salary	10129	18456	20344	5085.99	25%	
J Pension Employer	2329	4337	4882	1220.64	25%	
J Employer NIC	691	1326	2000	423.21	21%	
K Salary		9872	20344	5085.99	25%	
K Pension Employer		2320	4882	1220.64	25%	
K Employer NIC		752	2000	423.21	21%	
L Salary						
L Pension Employer						
L Employer NIC						
M Salary		14400	48070	14400.00	30%	
M Pension Employer			11537		0%	
M Employer NIC			4800		0%	
N Salary	6273	18826	25540	7056.51	28%	Incremental payrise given subsequent to budget
N Pension Employer	1443	4424	6130	1693.56	28%	
N Employer NIC	159	1378	2500	719.76	29%	
P Salary	6273	12073	9685		0%	
Q Salary	1443	2607	2324		0%	
Q Pension Employer	159	420	400		0%	
Q Employer NIC		566				
R Salary		5806	12105	4597.52	38%	Hours increased to cover shortages
R Pension Employer			2905		0%	
R Employer NIC		394	1000	349.69	35%	
Community Officer			2500		0%	
Salary Contingency			7000		0%	
TOTAL	208707	325015	291626	57116.13	20%	

SIR GEORGE MORSE PARK & PAVILION	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Cleaning and Cleaning Materials	10376	11345	3500	665.02	19%	
Electricity	1911	4340	3500	332.21	9%	
Equipment Hire	690	675	400	495.00	124%	Skip Hire
Field Maintenance Contract	15191	10654	16000	5563.96	35%	Price Increase 1/4
Fuel	1437	2313	2000	412.62	21%	
Grounds Machinery Maintenance	1248	4890	5000	648.36	13%	
Materials Fixtures & Fittings	262	1832	1000	648.36	65%	
Mileage		113				
Miscellaneous		836	500		0%	
Gas	2788	1183	2500	55.92	2%	
Park Maintenance		3280	550	586.55	107%	
Play Equipment Maintenance	1439	3371	1000	444.25	44%	
St Will Loke - Shrub Bed	7					Closed Cost Centre
Sports Turf Maintenance	1575	1310				
Telephone	1611	1373	2000	457.75	23%	
Tools & Equipment		1130	500		0%	
Training		2507	3500		0%	
Water Rates	350	922	900	471.38	52%	
Wheeled/litter/dog bins	1543	1908	2000	610.79	31%	
Football Marking	2933	3233	2550	662.70	26%	
Rates	2470	2470	2700	2470.05	91%	Annual Payment
Feed-In Tariff	1281	1171				
Tennis Courts Maintenance	590	640	600		0%	
Health & Safety	3730	2757	1900	1162.81	61%	New High Vis & Chainsaw equipment
Vehicle Maintenance	927	646	1000		0%	
TOTAL	52359	64899	53600	15687.73	29%	
RECEIPTS						
Fuel				50.00		
Football Income	2585	7664	10000	1593.33	16%	Season restarts in August
Lettings	2888	4533	5400	900.00	17%	Invoiced in arrears
Rates				1494.34		
Feed-In Tariff	1281	1171		154.00		
TOTAL	6734	13368	15400	4191.67	27%	

STREET FURNITURE	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Cleaning bus shelters	570	1175	1500	395.00	26%	
Repairs and Maintenance	173					
Bus Shelter	1030	385				
Memorial Donation		196				
TOTAL	1773	1756	1500	395.00	26%	
RECEIPTS						
Memorial Donation		258				
TOTAL	0	258	0	0.00	0%	

STREET LIGHTING	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Energy Charge	21887	25585	25000	3933.08	16%	
Maintenance Contract	5200	5200	7000	800.00	11%	
Repairs	2305	12246		14577.00		
Structural Testing		3737				
TOTAL	29392	46768	32000	19310.08	60%	

TOWN COUNCIL OFFICE	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Audit	1504	1450	1800	125.00	7%	
Bank charges	107	137	200	14.85	7%	
Mayors Expenses	80	182	300		0%	
Computer/Photocopier	1673	317	750		0%	
Insurance	7886	7921	8500	8428.49	99%	Annual Payment
Miscellaneous	1055	540	300		0%	
Office equipment	762	174	150	112.92	75%	
Telephone	802	1473	900	260.47	29%	Mobiles, Landlines & Teams
Postage	601	764	750		0%	
Stationery	502	944	1000	129.20	13%	
Subscriptions	1544	4140	2500	3012.37	120%	E500 NP Law, E708 Scribe, E350.10 IRIS + Adobe, E1249.91 NALC Refund
Training/H&S	258	896	1000	667.20	67%	E516 Defib Service
Bottle Bank	35	60		32.40		
Photocopy charges	413	878	1000	96.08	10%	
Rates	3393	3393	3500	3393.20	97%	Annual Payment
HR Costs	2041	3907	2400		0%	
TOTAL	22666	27176	25050	16272.18	65%	
RECEIPTS						
Mayors Expenses		87				
Miscellaneous		9		375.00		
Subscriptions				1249.91		
Bank Interest	93	49	50	10.18	20%	
Bottle bank	207	106		179.38		
TOTAL	300	251	50	1814.47	3629%	

TREE MANAGEMENT	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Tree Expenditure	9145		9000	3320.00	37%	Backlog of 2021 work
TOTAL	9145	0	9000	3320.00	37%	

VERGE CUTTING	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Fuel & Machinery Maintenance	1390	1077	2500	403.24	16%	
Verge Cutting	2076	5725	1000	581.36	58%	Window repair
Equipment Hire	723	4390	5000	1320.00	26%	
TOTAL	4183	11192	8500	2304.60	27%	
RECEIPTS						
Verge Cutting	17006	17417	17000			
TOTAL	17006	17417	17000	0.00	0%	

WEBSITE	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Website Costs		660	1000	910.00	91%	Automated app reporting
TOTAL	0	660	1000	910.00	91%	

YOUTH COUNCIL	Actual 20/21	Actual 21/22	Budget 22/23	Q1 22/23	%	Notes
PAYMENTS						
Payments		292	1000		0%	
TOTAL	0	292	1000	0.00	0%	

Payments	619119	153464.31	25%
Receipts	84550	20698.48	24%

Item 6.

2019/20 sports running costs - Desktop Analysis (Budget figures)

Fitzmaurice Park	(A) Annual Budget	(B) (A) / 365
Rates	3150.00	8.63
Elec	6000.00	16.44
Water	1300.00	3.56
Waste (incl sanitary)	2100.00	5.75
Building	5000.00	13.70
Cleaning	5000.00	13.70
Clean Materials	1000.00	2.74
Field Maintenance	4300.00	11.78
Sport Turf Maintenance	1000.00	2.74
Cricket Maintenance	3000.00	8.22
Gas	0.00	0.00

Annual Field Maintenance Budgeted Expenditure	Daily Field Maintenance Budgeted Expenditure
8300.00	22.74

Annual Building Budgeted Expenditure	Daily Building Budgeted Expenditure
23550.00	64.52

Cricket

		usage totals
match income	(DC1) 2109.00	19
T20 match income	(DC2) 98.00	2
nets income	(DC3) 19.00	1

number of games (inclusive of building)* daily field maintenance budgeted expenditure + cricket daily maintenance budgeted expenditure.

number of training sessions* cricket daily maintenance budgeted expenditure.

building usage	(DC4) 1832.47
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expenditure (cricket)	(DC5) 87.26
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Summary

Total Income	DC1+DC2+DC3 =	2226.00
Total Expenditure	DC4+DC5 =	1919.73

Difference +/-	306.27
20% subsidy of total expenditure =	383.95

80% of total expenditure = 1535.78

Difference +/- 690.22

2019/20 Cricket Running Costs

FITZMAURICE PARK	Expenditure	Daily Cost	
Rates	3338.80	9.15	
Electricity	6641.21	18.20	
Water	0.00	0.00	
Waste (inc. sanitary)	1570.50	4.30	
Building	5000.00	13.70	Daily Building Cost
Cleaning	5060.00	13.86	59.21

Field Maintenance	4177.80	Annual Field Maintenance
Sport Turf Maintenance	3161.13	
Cricket Maintenance	1370.23	
		8709.16

Cricket Games	21
Cricket Income	2011.26

Building Cost	1243.34	*Projected 10yr average
Maintenance Cost	8709.16	
Machinery Maintenance*	2400.00	
Fuel	50.00	
Labour Cost	2714.40	

Total Income	2011.26
Total Expenditure	15116.90
PROFIT/LOSS	-13105.64

Actual cost per game
719.85

Minus TC Subsidy (20%)	3023.38
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Cost beyond Subsidy	-10082.26
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2022/23 Cricket Running Costs (*Budgeted*)

FITZMAURICE PARK	Expenditure	Daily Cost	
Rates	3393.20	9.30	
Electricity	6000.00	16.44	
Water	700.00	1.92	
Waste (inc. sanitary)	2000.00	5.48	Daily Building Cost
Building	5000.00	13.70	
Cleaning (Salary /5)	5445.20	14.92	
			61.75

Field Maintenance	6900.00	Annual Field Maintenance
Cricket Maintenance	3000.00	9900.00

Cricket Games	19
Cricket Income	2704.24

£15.75 Hire Cost * 8.5hrs
111.61

Building Cost	1173.23
Maintenance Cost	9900.00
Machinery Maintenance*	2400.00
Fuel	56.67
Labour Cost	3396.00

*Projected 10yr average

2120.50
(45% Subsidy)

Total Income	2704.24
Total Expenditure	16925.90
PROFIT/LOSS	-14221.66

Actual cost per game	Fee
890.84	102.08
Subsidy per game	788.76
Actual Subsidy	89%

Minus TC Subsidy (20%)	3385.18
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Cost beyond Subsidy	-10836.48
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